

Resource List for Finding Deals*

*Note: This content is for informational purposes only. See full disclaimer below.

Click the following links to access the resources you're looking for.

Networking Opportunities

Multifamily Real Estate Conferences

Commercial Real Estate Brokers

Online Resources

Property Management Companies

Networking Opportunities

• Grant Cardone's Real Estate Club**:

https://gc.grantcardone.com/club-2 This club offers exclusive access to 3 workshops per year, weekly pitch calls, and the ability to learn from Grant Cardone himself. Members will gain access to opportunities for the deals, debt, and equity that wealthy people use to become successful in real estate investing. The club is exclusive, and applicants must be approved to ensure they are serious about real estate investing.

**Please review full disclaimer below

• National Real Estate Investors Association (REIA):

<u>https://www.reia.com/</u> - With over 150,000 members nationwide, REIA is one of the largest and most established real estate investing clubs in the United States, providing education, networking, and investment opportunities for its members.

- National Apartment Association (NAA): https://www.naahq.org/ NAA is an industry association that represents the interests of multifamily housing owners, managers, and suppliers, it offers education, networking, and resources to its members.
- The National Multifamily Housing Council (NMHC):

 https://www.nmhc.org/ NMHC is an organization that represents the interests of multifamily housing owners, developers, and managers.
- The Institute of Real Estate Management (IREM):

 https://www.irem.org/ IREM is a professional association that provides education, networking, and resources to its members who specialize in managing and investing in multifamily properties.
- The Real Estate Club (TREC): https://www.therealestateclub.com/ Not to be confused with Grant Cardone's Real Estate Club, TREC is a national organization that helps connect real estate investors with local markets and opportunities through networking events, educational resources, and investment opportunities.
- National Association of Residential Property Managers (NARPM): https://www.narpm.org/ NARPM is a professional association of

property managers and landlords who specialize in residential properties, and also offers resources for multifamily owners and managers.

- Apartment Association of Greater Dallas (AAGD):
 https://www.aagdallas.com/ AAGD is a multifamily-specific trade association that provides education, networking, and resources to multifamily owners, developers, and managers in the Dallas area.
- The California Apartment Association (CAA): https://caanet.org/ CAA is a professional association that represents the interests of apartment owners, developers, and managers in California.
- The Apartment Association of Greater Los Angeles (AAGLA):
 https://www.aagla.org/ AAGLA is a professional association that provides education, networking, and resources for multifamily owners, managers, and developers in the Los Angeles area.
- The National Apartment Association (NAA): https://www.naahq.org/ NAA is the leading voice for the apartment industry, representing multifamily housing companies and professionals. It provides education, networking, and resources to its members, including multifamily owners, managers, and investors.

It's important to note that this list is not exhaustive, and the availability of clubs varies by location. It's always recommended to do some research and check out other clubs, forums, and professional organizations in your area that focus on multifamily real estate investing.

Multifamily Real Estate Conferences

- Grant Cardone's exclusive 3-day Real Estate Summit: https://gc.grantcardone.com/real-estate-bootcamp Learn how to build your own real estate portfolio. Network with active investors, learn to find deals and raise money, and get access to VIP Q&A opportunities and networking lunches. Learn from Grant's 35+ years of experience and his track record of profiting from economic contractions.
- The National Apartment Association (NAA) Education Conference & Exposition:

https://www.naahq.org/education-events/education-conference-exposit ion - The NAA Education Conference & Exposition is one of the largest gatherings of multifamily professionals in the U.S., with a focus on education and networking.

- **MFE Conference**: https://mfeconference.com/ The MFE Conference (Multifamily Executive) is the premier event for senior-level executives in the multifamily industry.
- The National Multifamily Housing Council (NMHC) Annual Meeting: https://www.nmhc.org/meetings-events/annual-meeting/ This annual meeting brings together leaders in the multifamily industry for three days of networking, education, and policy discussions.
- Multifamily Executive Conference:
 https://www.multifamilyexecutive.com/conferences/
 - This conference is a leading event for multifamily industry professionals, with a focus on the latest trends, innovations, and best practices.
- **Realcomm | IBcon:** https://www.realcomm.com/ This conference is focused on digital transformation, smart buildings and the internet of things (IoT) in the commercial and corporate real estate industries, including multifamily.
- The Apartment Finance Today Conference and Expo:
 https://www.apartmentfinancetoday.com/
 - This conference focuses on the financial and investment aspects of the multifamily industry, with a particular emphasis on the latest trends, strategies, and market conditions in Apartment finance.
- National Association of Residential Property Managers (NARPM)
 Annual Convention and Trade Show:
 https://www.narpmconvention.com/ NARPM's Annual Convention &
 Trade Show is a great opportunity for property managers, landlords, and vendors to learn new strategies and network.
- The Realcomm Digie Awards Conference:

 https://www.realcomm.com/digie-awards/ This conference highlights the most innovative and futuristic technologies and strategies used in commercial real estate industry, including multifamily.

The NAA Affordable 100 Conference & Exposition:
 https://www.naahq.org/education-events/affordable-100-conference-exposition
 - This conference is focused on the affordable housing sector of the multifamily industry, providing education and resources for owners, managers, and developers.

Commercial Real Estate Brokers

- **CBRE:** https://www.cbre.us/ One of the largest commercial real estate services and investment firms in the world, offering a variety of services including property sales and leasing, investment management, and appraisal.
- **JLL:** https://www.jll.com/ A professional services and investment management firm offering services for commercial real estate owners, occupiers, and investors worldwide.
- Colliers International: https://www.colliers.com/en-us A global commercial real estate services company offering services for property sales and leasing, property management, and valuation.
- **Cushman & Wakefield:** https://www.cushmanwakefield.com/ A global commercial real estate services firm offering services such as leasing, property management, and valuations for clients worldwide.
- Marcus & Millichap: https://www.marcusmillichap.com/ A leading commercial real estate investment services firm, providing services such as investment sales, financing, and research.
- **CoStar:** https://www.costar.com/ A provider of commercial real estate information, marketing, and analytics services to professionals in the industry.
- **Realtor.com:** https://www.realtor.com/commercial A website that offers commercial real estate listings and information, as well as other resources for buyers and sellers.
- **RealCrowd:** https://www.realcrowd.com/ A platform that connects investors with commercial real estate opportunities.

- **Newmark Knight Frank:** https://www.ngkf.com/ A commercial real estate services firm that provides services such as leasing, property management, and investment sales.
- Savills: https://www.savills.com/us A global commercial real estate services firm, offering services such as leasing, investment sales, and property management.
- **Transwestern:** https://www.transwestern.com/ A commercial real estate company that provides services such as leasing, property management, and development.
- **HFF:** https://www.hfflp.com/ A commercial real estate services firm that specializes in capital markets and investment sales.
- **Eastdil Secured:** https://www.eastdilsecured.com/ A commercial real estate services firm that focuses on capital markets, including investment sales and financing.
- Akerman: https://www.akerman.com/ A law firm that provides services related to commercial real estate, including transactions, financing, and litigation.
- **KW Commercial:** https://www.kwcommercial.com/ A commercial real estate brokerage firm that provides services such as leasing, investment sales, and property management.

Online Resources

- **CoStar**: https://www.costar.com/ CoStar is a leading provider of commercial real estate information, marketing, and analytic services with in-depth information and data about the commercial real estate market in the U.S.
- **LoopNet:** https://www.loopnet.com/ is a popular online marketplace for commercial real estate, with listings for properties across the United States.
- **Realtor.com:** https://www.realtor.com/commercial it's the largest commercial real estate website operated by the National Association of

- Realtors, that features commercial properties and businesses for sale across America.
- **RealCrowd:** https://www.realcrowd.com/ RealCrowd is an online commercial real estate investment platform, it connects accredited investors with institutional quality commercial properties nationwide.
- The National Multifamily Housing Council (NMHC):
 https://www.nmhc.org/ is an organization that represents the interests of multifamily housing owners, developers, and managers and keeps you updated on market trends.
- Apartment Investment and Management Company (AIMCO):
 https://www.aimco.com/
 - AIMCO is one of the largest publicly traded owners and operators of multifamily apartments in the U.S.
- **Zillow:** https://www.zillow.com/ is a well-known online real estate marketplace, and it includes multifamily properties available for sale or rent.
- **RealtyTrac**: https://www.realtytrac.com/ is a real estate data website that provides detailed information on foreclosures, pre-foreclosures, and distressed properties for sale, including multifamily properties.
- **Real Capital Analytics:** https://www.rcanalytics.com/ is a commercial real estate data and analytics firm, and it provides detailed information on multifamily properties for sale and recent transactions.

Property Management Companies

- **Greystar**: https://www.greystar.com/ Greystar is one of the largest and most diversified property management companies in the United States, managing a wide range of multifamily properties across the country.
- **Bozzuto Management Company:** https://www.bozzuto.com/ Bozzuto is a leading property management company that specializes in managing luxury apartments and mixed-use properties.
- Lincoln Property Company: https://www.lincolnproperty.com/ Lincoln Property Company is a national property management firm that specializes in managing multifamily properties across the U.S.

- The AvalonBay Communities: https://www.avalonbay.com/ AvalonBay is a leading property management company that specializes in the development, acquisition and management of multifamily properties in the US.
- Pinnacle Property Management Services:
 https://www.pinnacleliving.com/
 - Pinnacle is a leading property
 management company that manages a wide range of multifamily
 properties across the United States.
- **First Communities:** https://www.firstcommunities.com/ First Communities is a leading property management company that specializes in managing luxury multifamily properties across the U.S.
- Fairfield Residential: https://fairfieldresidential.com/ Fairfield Residential is a national property management company that specializes in managing luxury apartments, townhomes, and mixed-use properties.
- The Related Companies: https://www.related.com/ The Related Companies is a leading property management company that specializes in managing luxury multifamily properties across the U.S.
- **Archstone:** https://www.archstoneapartments.com/ Archstone is a leading property management company that specializes in managing luxury apartments, townhomes, and mixed-use properties across the U.S.

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